

Message Text

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PAGE 01 STATE 224794

64

ORIGIN EB-07

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DEFENSE - EMURPHY

COM/OEA - EPWALINSKY

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FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE IMMEDIATE

C O N F I D E N T I A L STATE 224794

E.O. 11652: XGDS-1

TAGS: ESTC, YO

SUBJECT: EXCON MEETING WITH GOY

REF: BELGRADE 7978

1. DEPARTMENT APPRECIATES NEED APPROPRIATE-LEVEL OFFICIAL TO HEAD GOY DEL AND CONCURS WITH EMBASSY RECOMMENDATION TO SCRATCH SEPTEMBER 13 DATE FOR INITIATING TALKS. WE FEEL THAT SITUATION CANNOT BE LEFT IN LIMBO FOR INDETERMINATE PERIOD OF TIME. AS EMBASSY IS AWARE, U.S. INDUSTRY IS INCREASINGLY VOCIFEROUS IN CRITICISM OF USG IN DELAY AND/OR DENIAL EXPORT LICENSES TO YUGOSLAVIA BECAUSE OF THIS IMPASSE MEANWHILE EUROPEAN COMPETITORS ALLEGEDLY STRENGTHEN THEIR ENTRENCHMENT IN YUGO MARKET BECAUSE OF VOID CAUSED BY U.S. LICENSING POSITION. MOST MAJOR U.S. EXPORTERS AWARE USG SCHEDULED TALKS FOR SEPTEMBER 13 AND ANXIOUSLY AWAIT RESULTS

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PAGE 02 STATE 224794

2. IN VIEW PAST INTRANSIGENT GOY POSITION AND PRESSURE FROM

U.S. INDUSTRY, WE FELT COMPELLED TO BRING PROBLEM OF DIVER-
SIONS TO ATTENTION OF COCOM. GENERAL PROBLEM OF YUGO EXPORT
CONTROL COMPLIANCE IS ON SCHEDULE FOR DISCUSSION COCOM SUB-
COMMITTEE ON EXPORT CONTROL OCTOBER 12-14 IN PARIS, WHEN
REPRESENTATIVES OF 14-MEMBER

COUNTRIES WILL TAKE UP SPECIFIC PROBLEMS ENCOUNTERED BY
MEMBERS IN INTERNATIONAL CONTROL ACTIVITIES INVOLVING
THIRD COUNTRIES. WE HAD HOPED, AND CONTINUE TO BE OPTIMIS-
TIC, THAT THE US.-GOY MEETING ON THIS PROBLEM WOULD
BE COMPLETED BEFORE COCOM MEETING IN ORDER TO REPORT TO
COMMITTEE RESULTS OUR DISCUSSIONS. IF TALKS DELAYED
INDEFINITELY, COCOM MEMBERS WILL MERELY BE APPRISED
OUR EFFORTS TO HOLD DISCUSSIONS AND INABILITY OF GOY TO
GIVE PROBLEM PROPER PERSPECTIVE OR HIGH LEVEL ATTENTION
WE BELIEVE REQUIRED THIS INSTANCE. SEE SEPTTEL.

3. LATEST YUGOSLAV PROPOSAL TO APPOINT ONE OF THREE
CHAMBER VICE PRESIDENTS TO HEAD DELEGATION APPARENTLY
INDICATES RECOGNITION OF IMPORTANCE WE ATTACH TO VISIT AND
WILLINGNESS TO COMPROMISE IN RESOLVING IMPASSE. DEPART-
MENT BELIEVES THAT VISIT CAN AND SHOULD BE SALVAGED, WITH
ONLY MINIMAL SLIPPAGE. SUGGEST THAT EMBASSY INFORM
CHAMBER THAT ALTHOUGH IT WILL NOT BE POSSIBLE TO START
TALKS SEPTEMBER 13, WE HOPE THAT GOY CAN PROMPTLY NAME
APPROPRIATE AND HIGH-LEVEL OFFICIAL (SUCH AS SNUDERL) SO
THAT MEETING COULD BEGIN FOLLOWING WEEK, I.E., SEPTEMBER
20. OTHERWISE, GIVEN PRESSING PRELIMINARY WORK OF COCOM
MEETING, TO WHICH TWO OF U.S. EXCON TEAM WILL BE ACCREDITED
WE CANNOT SCHEDULE VISIT UNTIL AFTER COCOM MEETING.

4. PLEASE ADVISE AS TO SUITABILITY OF DELAYING DISCUS-

SIONS ONE WEEK AND GOY REACTION ON AVAILABILITY SNUDERL
OR SOMEONE ELSE OF EQUIVALENT POLITICAL STATUS TO HEAD
YUGOSLAV SIDE. KISSINGER

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